CMP	: INR 481
Reco	: BUY ↔
Target Price	: INR 560 ↑
Target Price Change	: 4%
Target 1HFY26 P/E (x)	: 32
EPS Change FY24/ 25	: -1%/ -19%

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Market data

Sensex	:	63,875
Sector	:	Mid Cap
Market Cap (INR bn)	:	60.9
Market Cap (USD bn)	:	0.731
O/S Shares (mn)	:	127.0
52-wk HI/LO (INR)	:	523/282
Avg. Daily Vol ('000)	:	372
Bloomberg	:	GRLM IN

Source: Bloomberg

Valuation

	FY24e	FY25e	FY26e
EPS (INR)	12.0	13.5	21.1
P/E (x)	40.1	35.7	22.8
P/BV (x)	5.5	4.9	4.1
EV/EBITDA (x)	23.8	16.5	12.9
Dividend Yield (%)	0.3	0.4	0.4

Source: Company, Antique

Returns (%)

	1m	3m	6m	12m
Absolute	15	(1)	65	50
Relative	19	3	58	44

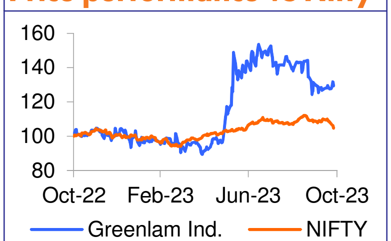
Source: Bloomberg

Shareholding pattern

Promoters	:	51%
Public	:	49%
Others	:	0%

Source: Bloomberg

Price performance *vs* Nifty



Source: Bloomberg, Indexed to 100

2QFY24 RESULT REVIEW

Greenlam Industries

Visible recovery in demand and margins; steady growth outlook

Greenlam Industries (Greenlam) reported strong operating performance driven by recovery in volume growth and margins for the laminates segment. Results were above our estimates, however, margins were in line due to a drag from the veneer and plywood segments. Key highlights: 1) Domestic/ export laminate volume grew 21%/ 10% YoY. Guidance of 40%–50% CU at its new laminates and plywood plants by 4QFY24. 2) Stable RM prices lead to laminates EBITDA margin improving to 16.4%. Overall margin remained stable at 12.5%. 3) Investing an additional INR 600 mn at the new plants to provide for value-added capacity expansion. Targeting full CU of the expanded laminate capacity (24.5 mn sheets) by FY25. Capex spend for the upcoming particle board plant has been increased to INR 7.8 bn from INR 6 bn. Expect the facility to stabilize over three years post commercialization (4QFY24). 4) Guidance of 20% revenue growth and 13%–14% EBITDA margin in FY24. 5) Project/ net debt of INR 5.5 bn/ INR 6.7 bn as of 2QFY24. Expect peak net debt of INR 10.9 bn in FY24 (guidance of INR 8.5 bn). We maintain our FY24 EPS estimates and cut our FY25 EPS estimates by 19% on account of the impact of increased depreciation and interest costs. We believe the successful ramp-up of new capacities can triple FY23 EPS by FY27. Maintain BUY with a revised TP of INR 560 (earlier INR 540) based on 32x 1HFY26 EPS (earlier FY25E; five-year avg./ high/ low of 25x/ 36x/ 14x).

Laminate volume growth in the domestic and international markets recover

Greenlam reported 2QFY24 revenue of INR 6.0 bn, +16.5% YoY. Laminate/ veneer segment revenue grew 12.7%/ 23.1% YoY. Domestic/ export laminate volume grew 21%/ 10% YoY. Overall volume/ realization for the laminate segment grew 16%/ -2% YoY to 4.96 mn sheet/ INR 1,034 per sheet. Veneer volume declined 2.5% YoY to 0.39 mn sqm. CU for the laminate/ veneer segment stood at 94%/ 40%. Plywood launched in 1QFY24 under the Mikasa brand received an encouraging response. Plywood operated at 16% CU and registered sales volume/ revenue of 0.6 mn sqm/ INR 149 mn. During 2QFY24, Greenlam commenced commercial production at its 3.5 mn sheets Naidupeta plant. Management is targeting 40%–50% CU for the newly commercialized plants in 1Q and 2Q by FY24. It has guided for an overall revenue growth of 20% for FY24. As new capex is commercialized and ramps up across laminates, plywood, and particle board segments, we expect laminate/ total revenue CAGR of 9%/ 21% over FY23–26E.

Laminate margin improves

Greenlam reported 2Q EBITDA of INR 756 mn, +41% YoY. EBITDA margin improved 220 bps YoY to 12.5% as prices of paper remain stable and chemical prices maintain a downward trend. Laminate segment EBITDA margin improved 430 bps YoY to 16.4% and that for the veneer segment improved 460 bps YoY to -2.3%. Gross margin expanded 685 bps YoY to 51.4% during 2Q. Considering stabilized RM costs, improving CU and mix, we expect an EBITDA CAGR of 31% over FY23–26E. We expect the EBITDA margin to improve to 12.7%/ 13.8%/ 14.7% in FY24/ FY25/ FY26 respectively.

Capex plans with revenue potential of INR 19 bn to be commercialized from FY24

Greenlam's net debt stood at INR 6.7 bn (vs. INR 3.1 bn/ 1.7 bn as of FY23/ FY22) as of 2QFY24. An increase in debt is to fund the upcoming capex. Project debt stood at INR 5.5 bn/ INR 4.2 bn/ INR 2.3 bn as of 2QFY24/ 1QFY24/ FY23. INR 3.9 bn/ INR 4.5 bn has been incurred in 1HFY24/ FY23. INR 12 bn greenfield capex plan will be commercialized in phases over FY24: 1) Plywood: 18.9 msm capacity in Jun'23 at an outlay of INR 1.3 bn. 2) Laminates: capacity increased to 24.5 mn sheets (15.6/ 19.0 mn sheets in FY22/ FY23) with a) The Gujarat capacity increasing to 5.4 mn sheets in May'23 from 3.4 mn sheets in FY23. b) 3.5 mn sheet greenfield capacity in Andhra Pradesh at an outlay of INR 2.4 bn commercialized in Sept'23. 3) Particle board: 0.23 mn cbm capacity to be commercialized by 4QFY24 at an outlay of INR 7.8 bn (earlier estimate of INR 6 bn). Greenlam is investing INR 300 mn/ INR 350 mn for adding value-added capacity facility at its plywood/ laminate plant in Tamil Nadu/ Naidupeta. These new capacities have a revenue potential of INR 19 bn at full CU.

Investment Summary

We believe Greenlam can deliver laminates/ overall revenue CAGR 9%/ 21% over FY23–26E driven by: 1) Export market demand recovery and steady demand in the domestic market, 2) Successful ramp-up of capex in laminates, plywood, and particle board segments. Retain BUY with TP of INR 560.

Quarterly financials

Particulars (INR mn)	Q2FY24	Q2FY23	YoY (%)	Q1FY24	QoQ (%)	1HFY24	1HFY23	YoY (%)
Sales	**6,036**	**5,180**	**16.5**	**5,152**	**17.2**	**11,189**	**9,886**	**13.2**
Cost of Material Consumed	2,933	2,872	2.1	2,459	19.3	5,392	5,459	(1.2)
% of sales	48.6	55.4	(684 bps)	47.7	86 bps	48.2	55.2	(702 bps)
Employee cost	1,077	754	42.9	962	12.0	2,038	1,485	37.3
% of sales	17.8	14.6	329 bps	18.7	(83 bps)	18.2	15.0	320 bps
Other expenses	1,271	1,018	24.8	1,088	16.8	2,359	1,902	24.0
% of sales	21.1	19.7	140 bps	21.1	(7 bps)	21.1	19.2	184 bps
Total Exp	5,280	4,643	13.7	4,509	17.1	9,789	8,846	10.7
EBIDTA	**756**	**537**	**40.8**	**644**	**17.5**	**1,399**	**1,040**	**34.5**
Margin %	**12.5**	**10.4**	**216 bps**	**12.5**	**3 bps**	**12.5**	**10.5**	**198 bps**
Other income	58	52	12.5	40	45.5	99	76	29.5
Depreciation	195	154	26.0	174	11.8	369	302	22.1
Interest expenses	93	57	62.8	73	27.4	166	110	51.0
Profit Before Tax	**527**	**377**	**39.6**	**437**	**20.6**	**964**	**705**	**36.7**
Share in associates/(minority)	21	1	3,990.9	7	214.7	28	2	1,507.1
PBT after exceptional	**548**	**378**	**45.0**	**443**	**23.6**	**992**	**707**	**40.3**
Tax	133	86	55.7	114	16.4	247	167	47.9
Tax Rate %	24.3	22.6	165 bps	25.8	(150 bps)	25.0	23.7	128 bps
Reported Net Profit	**415**	**292**	**41.9**	**329**	**26.1**	**744**	**539**	**38.0**
Adjusted Net Profit	**415**	**292**	**41.9**	**329**	**26.1**	**744**	**539**	**38.0**
EPS (INR)	**3.3**	**2.3**	**41.9**	**2.6**	**26.1**	**5.9**	**4.2**	**38.0**

Source: Company, Antique

Semi-annual balance sheet

Balance sheet (INR mn)	1HFY24	1HFY23	YoY (%)	FY24E	FY23	YoY (%)
Share Capital	127	127	-	127	127	-
Reserves and surplus	10,123	8,802	15.0	10,893	9,559	13.9
Minority interest	(25)	5	NA	3	3	-
Loan funds	8,785	3,408	157.8	11,199	5,699	96.5
Deferred tax liability (Net)	38	159	(76.2)	92	92	-
Total	**19,047**	**12,502**	**52.4**	**22,314**	**15,481**	**44.1**
Fixed assets	13,416	5,407	148.1	16,794	8,940	87.8
Goodwill on consolidation	35	35	1.6	35	35	-
Investments	1,813	2,507	(27.7)	0	2,420	(100.0)
Inventories	5,482	5,270	4.0	5,429	5,135	5.7
Sundry debtors	1,488	1,387	7.3	1,563	1,430	9.3
Cash and bank balances	276	146	89.5	344	163	111.2
Other current assets	2,408	1,685	42.9	2,340	2,340	-
Current assets, loans and advances	**9,655**	**8,488**	**13.8**	**9,676**	**9,067**	**6.7**
Current liabilities	3,020	3,134	(3.6)	2,814	2,697	4.3
Provisions	2,853	801	256.2	1,377	2,285	(39.7)
Current liabilities and provisions	**5,872**	**3,935**	**49.2**	**4,191**	**4,982**	**(15.9)**
Total	**19,047**	**12,502**	**52.4**	**22,314**	**15,481**	**44.1**
Net Debt	**6,695**	**755**	**786.6**	**10,854**	**3,116**	**248.3**

Source: Company, Antique

Actuals vs. estimates

INR mn	Actual	Antique	Var (%)	Consensus	Var (%)
Revenue	6,036	5,330	13.2	5,674	6.4
EBITDA	756	675	12.0	714	5.8
Adjusted PAT	415	323	28.7	396	4.9
EBIDTA Margins%	12.5%	12.7%	(14 bps)	12.6%	(7 bps)

Source: Company, Bloomberg, Antique

Changes in estimates

	Previous		Revised		% ch	
INR mn	**FY24E**	**FY25E**	**FY24E**	**FY25E**	**FY24E**	**FY25E**
Revenue	25,675	33,467	23,772	30,883	(7.4)	(7.7)
EBITDA	3,103	4,524	3,021	4,267	(2.6)	(5.7)
EBITDA Margin	12.1	13.5	12.7	13.8	63 bps	30 bps
Net Profit	1,536	2,104	1,524	1,713	(0.8)	(18.6)
Adj. EPS (INR)	12.1	16.6	12.0	13.5	(0.8)	(18.6)
TP (INR)	**540**		**560**		**3.7**	

Source: Antique

Key financial parameter

Particulars	2QFY22	3QFY22	4QFY22	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	YoY (%)	QoQ (%)
Laminates & Allied Products											
Sales volumes (mn sheets)	4.7	4.0	4.0	3.9	4.3	4.3	4.7	4.2	5.0	16.4%	18.9%
Capacity Utilization	114.3%	99.2%	105.9%	109.7%	99.0%	91.0%	96.0%	89.0%	94.0%	-500bps	500bps
Revenue (INR mn)	4,146	4,081	4,239	4,302	4,713	4,591	4,916	4,720	5,312	12.7%	12.5%
Realization (INR/ sheet)	833	984	1,012	1,002	1,059	1,030	1,008	1,086	1,034	-2.4%	-4.8%
EBIT (INR mn)	616	661	622	670	714	734	930	874	1,035	44.8%	18.4%
EBIT margin (%)	14.9%	16.2%	14.7%	15.6%	15.2%	16.0%	18.9%	18.5%	19.5%	432bps	96bps
EBITDA margins (%)	11.5%	13.3%	12.9%	12.4%	12.1%	12.4%	15.6%	14.8%	16.4%	430bps	160bps
Veneer & Allied Products											
Sales volumes (mn sheets)	0.4	0.3	0.3	0.3	0.4	0.2	0.3	0.3	0.4	-2.5%	44.4%
Capacity Utilization	32.4%	29.0%	27.6%	25.7%	37.1%	26.0%	19.0%	25.0%	40.0%	286bps	1500bps
Revenue (INR mn)	395	416	395	404	468	444	422	425	575	23.1%	35.4%
Realization (INR/ sheet)	702	808	750	843	746	1,042	859	916	917	22.9%	0.1%
EBIT (INR mn)	(20)	(11)	(43)	(32)	(32)	(21)	(11)	(14)	(9)	-72.9%	-37.8%
EBIT margin (%)	-5.0%	-2.8%	-11.0%	-7.9%	-6.8%	-4.8%	-2.6%	-3.3%	-1.5%	534bps	177bps
EBITDA margins (%)	-4.0%	-1.8%	-9.0%	-6.1%	-6.9%	-3.7%	-3.7%	-3.8%	-2.3%	460bps	150bps
Plywood											
Sales volumes (mn sqm)	NA	NA	NA	NA	NA	NA	NA	0.0	0.6	NA	NA
Capacity Utilization	NA	NA	NA	NA	NA	NA	NA	4.0%	16.0%	NA	NA
Revenue (INR mn)	NA	NA	NA	NA	NA	NA	NA	8	149	NA	NA
Realization (INR/ sheet)	NA	NA	NA	NA	NA	NA	NA	250	239	NA	NA
EBIT (INR mn)	NA	NA	NA	NA	NA	NA	NA	(45)	(109)	NA	NA
EBIT margin (%)	NA	NA	NA	NA	NA	NA	NA	-580.9%	-73.3%	NA	NA
EBITDA margins (%)	NA	NA	NA	NA	NA	NA	NA	0.0%	0.0%	NA	NA

Source: Company, Antique

Total capex of INR 11.5 bn with revenue potential of INR 16.5 bn

Product segment	Laminate	Ply	Particle Board	Total
Location	Naidupeta, AP	Tindivanam, Tamil Nadu	Naidupeta, AP	
Expected date of commissioning	Q2FY24	Jun' 23	Q4FY24	
Capacity (units)	3.5mn sheets	18.9mn sqm	231000 cbm	
C.U (100%)	100	100	100	
Sales (INR mn)	**5,000**	**4,000**	**7,500**	**16,500**
EBITDA (INR mn)	**750**	**400**	**1,875**	**3,025**
EBITDA margin (%)	15.0%	10.0%	25.0%	18.3%
Depreciation @ 6.5%	155	85	504	744
EBIT (INR mn)	**595**	**316**	**1,371**	**2,281**
Interest @8% on Debt and WC (Assumed 40days)	168	103	469	740
PBT (INR mn)	**427**	**213**	**902**	**1,542**
Tax rate (INR mn)	17%	25%	17%	18%
PAT (INR mn)	**354**	**160**	**749**	**1,263**
Capex (INR mn)	2,390	1,300	7,750	11,440
Equity (INR mn)	837	455	2,713	4,004
Debt (INR mn)	1,554	845	5,038	7,436
Capital Employed (INR mn)	2,938	1,738	8,572	13,248
RoCE (%)	**16.8%**	**13.6%**	**13.3%**	**14.1%**
RoE (%)	**42.3%**	**35.1%**	**27.6%**	**31.5%**

Source: Antique

Proforma financials: New expansion provides robust long-term growth visibility

Income statement						**(INR mn)**
Year to March	**FY22**	**FY23**	**FY24E**	**FY25E**	**FY26E**	**FY27E**
Net revenues	**17,034**	**20,260**	**23,772**	**30,883**	**35,569**	**39,632**
Raw material costs	9,443	10,793	11,410	14,824	17,073	19,023
Gross profit	**7,591**	**9,467**	**12,361**	**16,059**	**18,496**	**20,608**
Employee expenses	2,594	3,139	4,279	5,559	6,225	6,737
Other expenses	3,127	3,999	5,061	6,233	7,032	7,707
Operating expenses	5,721	7,138	9,340	11,792	13,257	14,444
Total expenditure	15,164	17,931	20,750	26,616	30,330	33,467
EBITDA	**1,870**	**2,329**	**3,021**	**4,267**	**5,239**	**6,165**
Depreciation & amortization	585	632	833	1,481	1,513	1,539
EBIT	**1,285**	**1,696**	**2,188**	**2,786**	**3,726**	**4,625**
Interest expense	141	235	381	768	544	242
Other income	73	180	197	207	218	229
Profit before tax	**1,218**	**1,641**	**2,005**	**2,226**	**3,400**	**4,612**
Provision for tax	286	361	501	534	748	922
Minority interest	2	4	20	22	24	27
Adjusted Profit	**934**	**1,284**	**1,524**	**1,713**	**2,676**	**3,716**
Exceptional Items(Net of tax)	26	-	-	-	-	-
Reported Profit	**908**	**1,284**	**1,524**	**1,713**	**2,676**	**3,716**

Free cash flow						
Year to March	**FY22**	**FY23**	**FY24E**	**FY25E**	**FY26E**	**FY27E**
Reported Profit	934	1,284	1,524	1,713	2,676	3,716
Add: Depreciation	585	632	833	1,481	1,513	1,539
Interest (Net of Tax)	107	178	289	584	413	184
Others	(57)	(6)	(106)	(23)	(87)	(171)
Gross Cash flow	1,568	2,089	2,540	3,755	4,516	5,269
Less: Changes in WC	857	337	1,218	662	651	581
Operating cash flow	**712**	**1,752**	**1,322**	**3,092**	**3,865**	**4,688**
Less: Capex	854	4,672	8,687	600	500	400
Free Cash Flow	**(143)**	**(2,920)**	**(7,365)**	**2,492**	**3,365**	**4,288**

Source: Antique

Analyst Meet KTAs

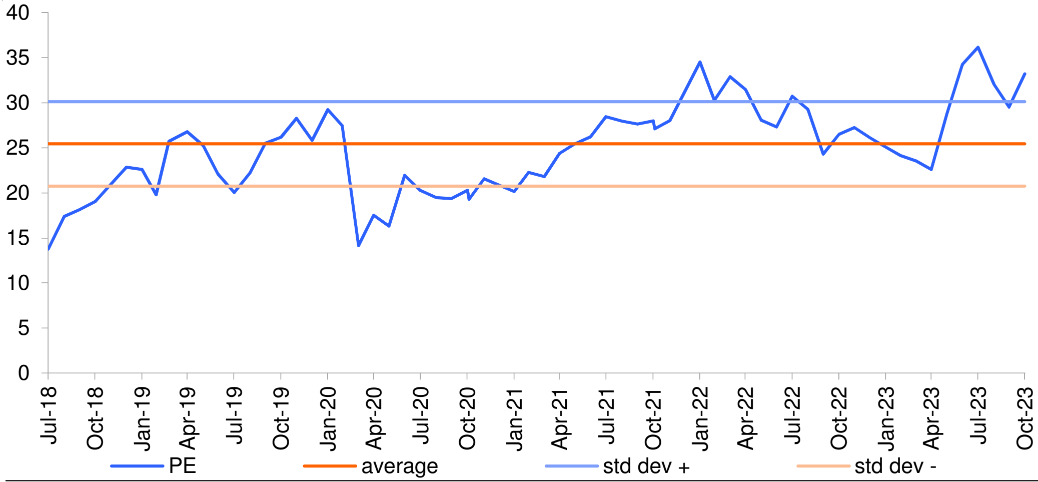
1. **Guidance:** The company has guided for revenue growth of 20% YoY with margin in the range of 13%–14% for FY24. Management expects 15% revenue growth for laminate segments.
2. **Capacity utilization:** Capacity utilization for Laminate (excluding the Naidupeta plant)/ veneer/ plywood stood at 94%/ 40%/ 16% respectively in 2QFY24.
3. **Raw material:** RM costs have largely been stable for laminates, however, for plywoods the cost has gone up due higher timber price.
4. **Capex:** The company has approved additional capex of INR 300 mn for plywood and allied products to improve the quality of product and building infrastructure. The company has increased capex from INR 6 bn to INR 7.75 bn for the particle board project to add extra features and dimensions. Laminate capacity utilization stood at 94% (excluding the Naidupeta plant), hence the company has approved a capex of INR 350 mn for building additional space. Additional capex of INR 300 mn approved for plywood segment.
5. **FY23 market size:** Laminates: Total/ domestic organized/ domestic unorganized/ export – INR 120 bn/ INR 60 bn/ INR 30 bn/ INR 30 bn. Global laminate market size: FY23/ FY30E – USD 8 bn/ USD 10 bn. Plywood/ decorative veneer/ particle board market size – INR 300 bn/ INR 20 bn/ INR 50 bn.
6. **Greenlam's market share in FY23:** 15.3% of the domestic organized market/ 25.4% of the laminate export market.
7. **Particle board:** The particle board industry is valued at INR 50 bn, approx. 80%–90% of the particle boards sold are prelam-particle boards. These prelam-particle boards are 20%–25% cheaper as compared to prelam-MDF. Particle board can be produced from waste wood, fire wood, and multiple other species. There is ample availability of raw material in Southern India, also this region is the largest consumer of particle boards. A new particle board unit is scheduled to commence commercial production by 4QFY24 with an annual capacity of 231,000 cbm. The unit can achieve peak revenue of INR 7–7.5 bn with EBITDA margin in the range of 20%–25%. In year 1, it is anticipated that the gross margin will ~50%, at which point the company is expected to achieve EBITDA break-even. Management expects production to ramp up in three years. Depreciation for machineries would be 6%–6.5%.
8. **Laminates:** The domestic laminate market has reached INR 120 bn in FY23, wherein INR 90 bn was the domestic market and INR 30 bn the export market. In the organized domestic laminate market valued at INR 60 bn, Greenlam holds a market share of 15.3%. The company commands a market share of 25.4% in laminate sheets during the quarter at Naidupeta, Andhra Pradesh. Post this expansion, the company's laminate capacity stands at 24.52 mn sheets. An additional 3–5 lines can be added to the unit. The company has enhanced the Prantij Laminate plant capacity from 3.4 mn sheets to 5.4 mn sheets & has improved its product mix. Further, the company can add 3–5 lines to the plant. It has commenced commercial production of a new laminate plant having capacity of 3.5 mn.
9. **Plywood:** The company is currently focusing on the Southern market. The plywood plant is likely to operate at 50% utilization by 4QFY24. At 40%–45% utilization, the unit will break-even at the EBITDA level.
10. **Wooden floor & doors:** The revenue generated from the segment has been improving, although it has not met internal targets. Management anticipates a forthcoming turnaround in this segment.

11. **Export market:** Greenlam benefits from 15%–20% lower cost of production compared to its regional overseas competitors, primarily due to higher cost of labor and other expenses in the overseas market. Moreover, no major capacity enhancements have been announced by key players in the overseas market.

12. **Debt:** The company has reported a gross debt of INR 8.79 bn & net debt of INR 6.70 bn as of Sep'23. Peak net debt is projected to be in the range of INR 8–8.5 bn. Repayment will commence from FY25 with INR 600 mn, followed by INR 1 bn/ INR 1.2 bn in FY26/ 27 respectively.

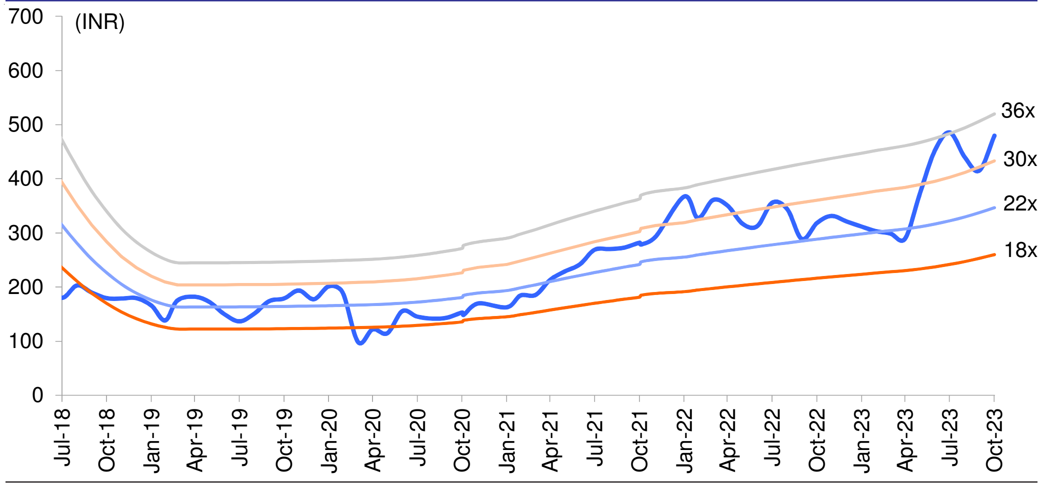
13. **NWC:** Net working capital days have reduced to 60 days as of Sep'23 as compared to 69 days as of Sep'22.

One-year forward P/E chart



Source, Bloomberg, Antique

P/E band chart



Source, Bloomberg, Antique

Financials

Profit and loss account (INR mn)

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
Net Revenue	**17,034**	**20,260**	**23,772**	**30,883**	**35,569**
Op. Expenses	15,164	17,931	20,750	26,616	30,330
EBITDA	**1,870**	**2,329**	**3,021**	**4,267**	**5,239**
Depreciation	585	632	833	1,481	1,513
EBIT	**1,285**	**1,696**	**2,188**	**2,786**	**3,726**
Other income	73	180	197	207	218
Interest Exp.	141	235	381	768	544
Extra Ordinary Items -gain/(loss)	26	-	-	-	-
Reported PBT	**1,192**	**1,641**	**2,005**	**2,226**	**3,400**
Tax	286	361	501	534	748
Reported PAT	**906**	**1,280**	**1,504**	**1,691**	**2,652**
Minority Int./Profit (loss) From Asso.	2	4	20	22	24
Net Profit	**908**	**1,284**	**1,524**	**1,713**	**2,676**
Adjusted PAT	**934**	**1,284**	**1,524**	**1,713**	**2,676**
Adjusted EPS (INR)	**7.1**	**10.1**	**12.0**	**13.5**	**21.1**

Balance sheet (INR mn)

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
Share Capital	121	127	127	127	127
Reserves & Surplus	6,423	9,559	10,893	12,377	14,779
Networth	**6,544**	**9,686**	**11,020**	**12,504**	**14,906**
Debt	3,453	5,699	11,199	9,599	6,799
Minority Interest	7	3	3	3	3
Net deferred Tax liabilities	88	92	92	92	92
Capital Employed	**10,091**	**15,481**	**22,314**	**22,199**	**21,800**
Gross Fixed Assets	8,877	9,937	14,027	22,927	23,427
Accumulated Depreciation	4,186	4,765	5,598	7,079	8,592
Capital work in progress	75	3,803	8,400	100	100
Net Fixed Assets	**4,766**	**8,975**	**16,829**	**15,948**	**14,935**
Investments	11	0	0	0	0
Non Current Investments	11	0	0	0	0
Current Assets, Loans & Advances					
Inventory	5,034	5,135	5,429	6,701	7,718
Debtors	1,290	1,430	1,563	2,031	2,339
Cash & Bank balance	1,765	2,583	344	447	412
Loans & advances and others	895	2,340	2,340	2,340	2,340
Current Liabilities & Provisions					
Liabilities	2,558	2,697	2,814	3,655	4,210
Provisions	1,112	2,285	1,377	1,613	1,733
Net Current Assets	**5,314**	**6,505**	**5,485**	**6,251**	**6,866**
Application of Funds	**10,091**	**15,481**	**22,314**	**22,199**	**21,800**

Per share data

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
No. of shares (mn)	121	127	127	127	127
Diluted no. of shares (mn)	127	127	127	127	127
BVPS (INR)	51.5	76.3	86.8	98.5	117.4
CEPS (INR)	11.7	15.1	18.4	25.0	32.8
DPS (INR)	1.2	1.5	1.5	1.8	2.2

Source: Company, Antique

Cash flow statement (INR mn)

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
PBT	**1,217**	**1,641**	**2,005**	**2,226**	**3,400**
Depreciation & amortization	585	632	833	1,481	1,513
Interest expense	141	235	381	768	544
(Inc)/Dec in working capital	(857)	(337)	(1,218)	(662)	(651)
Tax paid	(333)	(353)	(501)	(534)	(748)
Less: Interest/Div. Income Recd.	(31)	(74)	(197)	(207)	(218)
Other operating Cash Flow	(11)	7	20	22	24
CF from operating activities	**712**	**1,752**	**1,322**	**3,092**	**3,865**
Capital expenditure	(854)	(4,672)	(8,687)	(600)	(500)
Add: Interest/Div. Income Recd.	31	74	197	207	218
CF from investing activities	**(824)**	**(4,598)**	**(8,489)**	**(393)**	**(282)**
Inc/(Dec) in share capital	-	1,950	-	-	-
Inc/(Dec) in debt	877	2,246	5,500	(1,600)	(2,800)
Dividend Paid	(121)	(145)	(190)	(229)	(274)
Others	(132)	(387)	(381)	(768)	(544)
CF from financing activities	**624**	**3,664**	**4,929**	**(2,596)**	**(3,618)**
Net cash flow	**512**	**818**	**(2,238)**	**103**	**(36)**
Opening balance	1,249	1,765	2,583	344	447
Closing balance	**1,767**	**2,583**	**344**	**447**	**412**

Growth indicators (%)

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
Revenue (%)	42.0	18.9	17.3	29.9	15.2
EBITDA (%)	7.9	24.5	29.7	41.2	22.8
Adj PAT (%)	8.3	37.6	18.7	12.4	56.2
Adj EPS (%)	5.3	41.5	18.7	12.4	56.2

Valuation (x)

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
P/E (x)	67.3	47.6	40.1	35.7	22.8
P/BV (x)	9.3	6.3	5.5	4.9	4.1
EV/EBITDA (x)	33.6	27.6	23.8	16.5	12.9
EV/Sales (x)	3.7	3.2	3.0	2.3	1.9
Dividend Yield (%)	0.2	0.3	0.3	0.4	0.4

Financial ratios

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
RoE (%)	15.2	15.8	14.7	14.6	19.5
RoCE (%)	14.9	14.7	12.6	13.4	17.9
Asset/T.O (x)	1.9	1.6	1.3	1.4	1.6
Net Debt/Equity (x)	0.3	0.3	1.0	0.7	0.4
EBIT/Interest (x)	9.6	8.0	6.3	3.9	7.3

Margins (%)

Year ended 31 Mar	FY22	FY23	FY24e	FY25e	FY26e
EBITDA Margin (%)	11.0	11.5	12.7	13.8	14.7
EBIT Margin (%)	7.5	8.4	9.2	9.0	10.5
PAT Margin (%)	5.5	6.3	6.4	5.5	7.5

Source: Company Antique

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